

W. H. a.

THE BOARD OF COUNTY COMMISSIONERS, LANE COUNTY, OREGON

ORDER NO.)	IN THE MATTER OF APPROVING A
)	CONTRACT WITH LANE METRO
10-1-27-15)	PARTNERSHIP FOR \$50,000
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WHEREAS, in 1985 Lane County, led by its chair, Peter DeFazio, joined with the cities of Eugene and Springfield as well as the Eugene and Springfield chambers of commerce to form a nonprofit economic development agency then known as the Eugene/Springfield Metropolitan Partnership and subsequently renamed the Lane Metro Partnership (hereinafter referred to as the "Metro Partnership");

WHEREAS, over the past 25 years the Metro Partnership has pursued a variety of approaches to increasing and diversifying employment in Lane County by helping attract and retain businesses that will increase employment and incomes for Lane County residents;

WHEREAS, during that time there has been considerable discussion and controversy among various constituencies throughout the county over the relative efficacy of recruitment versus retention, targeting of specific industry clusters, the use of tax and other incentives to encourage investment and job creation, as well as the geographic dispersal of jobs and employment throughout the county;

WHEREAS, the Lane County Budget Committee voted to remove the \$100,000 funding for the Metro Partnership for the 2009-10 fiscal year that was included in the County Administrator's proposed budget, which action was subsequently approved by the Board of Commissioners in the final budget for the 2009-10 fiscal year;

WHEREAS, notwithstanding the removal of the annual funding for the Metro Partnership for the 2009-10 fiscal year, the revenues available for such funding remained in the budget for economic and community development, which allowed the County Administrator to enter into a six-month contract with the Metro Partnership to continue to provide economic development services for Lane County through the end of December 2009 for the amount of \$50,000;

WHEREAS, considering the weak condition of the national, state and local economy, with unemployment more than 10% nationally and over 11% in Lane County, and in view of the Metro Partnerships ongoing projects with local businesses as well as potential prospects for business recruitment,

NOW, THEREFORE, IT IS HEREBY ORDERED that a contract with the Lane Metro Partnership be executed in the amount of \$50,000 for the period of January 1, 2010 until June 30, 2010, to include the following terms and conditions:

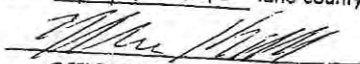
- a. Assist existing businesses in Lane County to create new and retain existing jobs;
- b. Assist businesses that wish to locate operations in Lane County to create new jobs;
- c. Obtain, maintain and provide site and building information on properties throughout Lane County to qualified prospects that wish to expand existing business operations or locate new business operations in Lane County.
- d. Obtain, maintain and provide cost information, labor information, regulatory information and other information of use to qualified prospects that wish to expand existing business operations or locate new business operations in Lane County.
- e. Obtain, prepare, maintain and provide community information and other marketing materials to be provided to qualified prospects and other persons, organizations or entities that wish to expand existing business operations or locate new business operations in Lane County.
- f. Identify and target industries and industry clusters that provide high-wage jobs, in collaboration with each local community.
- g. Coordinate site visits for qualified prospects
- h. Establish and maintain a referral network to assist qualified prospects to locate or expand business operations in Lane County.

IT IS FURTHER ORDERED that the County Administrator is delegated authority to execute such a contract.

Dated this 27th day of January, 2010.



Bill Fleenor, Chair
Board of County Commissioners

APPROVED AS TO FORM
Date 1-14-2010 lane county


OFFICE OF LEGAL COUNSEL